



CUSTOMER SUCCESS STORY

Bene Office Furniture selects Polycom and Microsoft as their Unified Communications Platform

Industry
Manufacture

Daily Use
All departments are enjoying the benefits of visual communications and rich exchanges improving team efficiencies

Solution
A Polycom and Microsoft Unified communication platform that unifies communications across work environments

- Results and Benefits**
- Improved exchanges
 - Reduces project planning
 - Facilitates communications



Bene is a European company setting trends in office furnishing with its concepts, products and services. The brand is associated with top quality and functionality, modern design and innovative technology. Bene engages in development and manufacture and provides sales and consultancy services under one umbrella. The Austrian firm is a leader in their market, a major player in Europe, and proud to create a forward looking office concepts.

The Austrian based office furniture designer made the choice to deploy Microsoft® Lync® 2013 for their 1,172 employees located in 35 countries around the globe. The solution was quickly adopted, and optimal for one-to-one communications. To increase their visual communications, allow meetings with several locations, and multiple participants, Bene wanted to integrate room video conferencing solutions and found Polycom® to meet all their requirements, and show the best value for their investment. Today Polycom video collaboration solutions are deployed in Austria, Germany, Switzerland, the Middle East and Russia, and Bene plans to equip every office, France being next.

As employees around the globe are using the video collaboration solutions more, two significant benefits stand out: increased team efficiencies, and travel costs reductions. These were the primary reasons for the investments, and therefore bring great satisfactions to the executive team.

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“Thank you Polycom for improving our communications. The coordination at Bene is now managed in the most cost effective manner! We’re able to focus on our core business, as Polycom enables us to communicate better, share information quicker and improve our processes!”

Belinda Flach, Public Relations Manager, Bene

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Wolfgang Prenner, Head of IT Operations, Bene

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Today, many teams defy distance by working together with Polycom. An example is the HR department which is finding information sharing and training to be much easier with Polycom. Thanks to video, many locations can be trained at the same time, and as everyone is able to join, from anywhere, with any device via Lync, all the targeted employees can be reached, and the training sessions are recorded for future viewing for the ones who could not join at the time. Another is the project managers, who manage projects that are global, and with team members that are located in other offices. They can meet with their customers, in various locations via video, and are reducing their time in airplanes and airports. They are finding Polycom solutions to be a reliable and professional communication tool.

Polycom’s local partner Kapsch designed and implemented the project, which was delivered on time, and on budget. Nine months elapsed from the first day of project to the complete deployment for all the offices around the globe. The technical integration of Polycom and Microsoft lasted four months. Wolfgang Prenner, Head of IT Operations at Bene reflects, “We are very pleased with our choice of Polycom and Microsoft. The Unified Collaboration solution is delivering on all its promises. It is easy to use and excellent quality. Kapsch, our longtime partner, has proven, again, to be one step ahead.”

Learn More

To find out how Polycom solutions can help your organisation, visit us at www.polycom.co.uk or speak with a Polycom Account Representative on +44 (0)1753 723 282.

About Polycom

Polycom helps organizations unleash the power of human collaboration. More than 400,000 companies and institutions worldwide defy distance with secure video, voice and content solutions from Polycom to increase productivity, speed time to market, provide better customer service, expand education and save lives. Polycom and its global partner ecosystem provide flexible collaboration solutions for any environment that deliver the best user experience, the broadest multi-vendor interoperability and unmatched investment protection. Visit www.polycom.com or connect with us on Twitter, Facebook, and LinkedIn to learn more.

Polycom EMEA Headquarters
270 Bath Road, Slough, Berkshire, SL1 4DXT
Tel: +44 (0) 1753 723000

Polycom (Germany) GmbH
Am Söldnermoos 17, Airport Business Center
85399 Hallbergmoos
Tel: +49 811 9994100



Partner



Product Listing

Telepresence and Video Conferencing

- Polycom HDX 7000 telepresence solutions
- Polycom RealPresence Collaboration Server
- Polycom Video Border Proxy
- Microsoft Lync Server 2013